# **Sponsorship Brief**



#### Problem

MVP needs more exposure, due to the lack of it they aren't getting as many sales as they could be and are missing out on a large chunk of potential buyers.

MVP only has a small budget so crazy advertisements and expensive productions are out of the question.

#### Objective

Bring in customers through YouTuber's promotions to increase the traffic of the MVP site and in turn increase the number of sales for MVP Travel on a regular basis.

## **Target**

Sports fans, of any gender. Internet users, primarily who tend to frequent YouTube a lot. Age range between 20-35, due to them being more tech savvy and using the internet a lot.

#### Solution

Approach multiple YouTuber's, ones who specialise in American sports, sport gaming channels and even approach sport Twitch streamers.

What we will offer them is a commission-based pay. Where in if they generate a deal for us, we pay them a small percentage of the money that deal made. We would offer them a 10% cut of the money earned.

How they promote us is through their YouTube videos, we would get a dedicated minute where they talked about us, showing our site, logo, packages we provide and what we are all about.

Offer the viewers a 10% discount if they use the link to our site and then the code that we would have provided to the separate YouTubers.

### Requirements

MVP logo in the video, link to our site in the description and embedded on screen. MUST talk about the package deals and what MVP is all about.

## **Budget**

Budget is not an issue with this, due to MVP only having to pay when the YouTuber generates a deal for MVP. MVP's overall budget is minimal, so this works perfectly.

